

TRUCKS - 26,000 LBS. GROSS VEHICLE WEIGHT (GVW) OR GREATER BID #ESCNJ 17/18-30
MANUFACTURER: INTERNATIONAL CHASSIS - Bergen, Morris, Passaic and Sussex Counties Only

Deluxe International Trucks, Inc., 600 South River St., Hackensack, NJ 07601

<u>MODEL NUMBER</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE</u> <u>DISCOUNT %</u>	<u>OPTIONS PRICE</u> <u>DISCOUNT %</u>	<u>PARTS PRICE</u> <u>DISCOUNT %</u>	<u>UNLISTED OPTIONAL</u> <u>EQUIPMENT MARK UP %</u>
Model MV607	107" BBC Set Back Front Axle With Cummins B6.7	25.00%	25.00%	35.0%	20.00%
Model MV60-H-LP	107" BBC Low Profile Chassis Set Back Front Axle With Cummins B6.7	25.00%	25.00%	35.0%	20.00%
Model HV507	107" BBC Set Forward Front Axle With Cummins B6.7	25.00%	25.00%	35.0%	20.00%
Model HV513	113" BBC Set Forward Front Axle With International A26	41.50%	41.00%	35.0%	20.00%
Model HV607	107" BBC Set Back Front Axle With Cummins B6.7	25.00%	25.00%	35.0%	20.00%
Model HV613	113" BBC Set Back Front Axle With International A26	41.00%	41.00%	35.0%	20.00%
Model HX515	114" BBC Set Forward Front Axle With International A26	42.50%	41.00%	35.0%	20.00%
Model HX520	120" BBC Set Forward Front Axle With Cummins ISX	43.00%	41.00%	35.0%	20.00%
Model HX615	115" BBC Set Back Front Axle With International A26	42.50%	41.00%	35.0%	20.00%
Model HX620	119" BBC Set Back Front Axle With Cummins ISX	43.20%	41.00%	35.0%	20.00%

DELIVERY CHARGES BY COUNTY

\$150.00	Bergen	\$150.00	Passaic
\$150.00	Morris	\$150.00	Sussex

FINANCE CHARGE TO THE BUYER FOR THE DELAY OF PAYMENT FOR A CHASSIS PRIOR TO THE COMPLETION OF BODY WORK: \$600.00 PER MONTH.
BUILD OUT TIME ESTIMATE: 180-210 DAYS